

3Ls: Strategies You Can Use **NOW** For **BIG** Results on Your Post-Law School Job Search

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Strategy #1: Get Your Contacts In Order

Game Plan	Action Items
<ul style="list-style-type: none"> • Use time on campus to reach out to contacts. • Create a system to organize contacts' information and activity. • Develop a schedule to stay connected. • Keep track of conversations and leads. 	<ul style="list-style-type: none"> <input type="checkbox"/> Contact professors, supervisors & mentors NOW People to contact: <ul style="list-style-type: none"> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Schedule future outreach: <ul style="list-style-type: none"> <input type="checkbox"/> Before graduation Date: _____ <input type="checkbox"/> After take bar exam Date: _____ <input type="checkbox"/> After get bar results Date: _____ <input type="checkbox"/> After accept job <input type="checkbox"/> Create spreadsheet/tool to track contacts.

Strategy #2: Leverage Student Discounts

Game Plan	Action Items
<ul style="list-style-type: none"> • Join bar associations and add them to you resume. • Get involved with organizations in your target geographic and subject areas. • Explore resources for students and new graduates. • Subscribe to legal publications and blogs to stay current on developments. 	<ul style="list-style-type: none"> <input type="checkbox"/> County bar association: _____ <input type="checkbox"/> Practice area bar associations: _____ <input type="checkbox"/> Affinity bar associations: _____ <input type="checkbox"/> Subscribe to Publications: _____

Strategy #3: Graduate Your Application Documents

Game Plan

- Reflect "voice" of future lawyer
- Consistent professional brand
- Active, skill-oriented verbs
- Minimize college activities
- Update LinkedIn photo, headline & summary

Action Items

- Update documents (list target completion date):
 - Resume _____
 - Cover Letter _____
 - References _____
 - Writing Sample _____
 - LinkedIn Profile _____
- Seek feedback from a career counselor.
- Get assignment for new writing sample (if needed).

Strategy #4: Line Up Short-Term Experience

Game Plan

- Don't let your skills stagnate.
- Create opportunities to continue developing your skills and adding to your portfolio.
- Close gaps in experience and update your references and writing sample.

Action Items

- Work with your school's career development office to locate fall opportunities:
 - Short-term fellowships
 - Law clerk positions / contract work
 - Research projects
 - Pro bono opportunities
- Identify organizations to contact for potential opportunities.

BONUS TIP:

Schedule the first day of your post-bar job search NOW!

STAY CONNECTED TO YOUR LAW SCHOOL'S CAREER DEVELOPMENT OFFICE

- Job listings & employer connections
- Out-of-town resources
- Alumni & networking connections
- Interview preparation
- Job search strategies
- Salary negotiations

Keep them informed of your progress!